# be able with NCABLE

# **Achieve a Better Life Experience**

NC ABLE helps individuals save while preserving their SSI and Medicaid.

# NC ABLE Program Board of Trustees Meeting November 10, 2021

**Communications and Outreach Update** 





## **NC ABLE Outreach Highlights**

Upcoming Outreach The ARC of North Carolina

NC ABLE Media & Outreach Treasurer Folwell Tours State Highlighting NC ABLE and NC ABLE to WORK

National Disability Employment Awareness Month (#NDEAM October)

NC State Fair – AccessAbility Day

NC ABLE Webinars & Live Q&A NC Fetal Alcohol Syndrome NC Brain Injury Association

# The Wilkes Record

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#### Folwell: Employers Should Consider Hiring Eager Disabled Workers



Fit.Aug.13.2021 (Wilmington, N.C.) – The Department of State Treasurer is celebrating NC ABLE Month in recognition of a program it oversees to aid the intellectually and developmentally disabled (IJDD) meet financial challenges, and State Treasurer Dale R. Folwell, CPA, spread the good news here on Friday, Aug. 13.

Tessaurer Folwell was accompanied by The Arc of North Carolina officials at UNC-Willimington to raise awareness of the NC ABLE (Achieving a Better Life Experience) Program. The NC ABLE Act was signed into law in 2015. It allows people living with disabilities and their families to contribute to tark-free savings accounts without exceeding income limits that would cut off benefits such a Medicaid and Supplemental Security Income.



## The second secon

Are you on SSI or Medicaid? The ABLE plan could help you







#### Treasurer Folwell Recognizes NC ABLE Participants in Asheville Says Hiring Disabled Workers Could Help Ease State's Employment Crisis

#### Treasurer Folwell Says Short-Staffed Employers Should Consider Hiring Eager Disabled Workers

While Visiting UNC-Wilmington He Promotes NC ABLE Program Set Up to Financially Assist I/DD Individuals

# Treasurer Folwell to Highlight NC ABLE and ABLE to Work Programs at State Fair

Agriculture Commissioner Troxler and Bandwidth CEO/co-founder David Morken to Attend

#### Treasurer Folwell Encourages Businesses to Hire Disabled Workers to Fill Vacancies

Ag Commissioner Troxler & Bandwidth CEO Morken Join Treasurer at N.C. State Fair Event Sunday

# Are you on SSI or Medicaid? The ABLE plan could help you

NC Treasurer Dale Folwell said the tax-deferred account can help with living expenses without negatively impacting your benefits.



# **Communication Highlights**



NCABLE.org			
Top Pages Viewed	<ol> <li>Eligibility</li> <li>Qualified Expenses</li> <li>Videos &amp; Media</li> <li>Landing Page</li> </ol>		
Top Locations	Ashburn, Charlotte, Dublin, Durham, Flat Rock, Forest City, Garner, Greensboro, Henderson, Jacksonville, Kernersville, Knightdale, Lexington, Mooresville, Raleigh, Roxboro, Statesville, Waynesville		

NC.SavewithABLE.com	Q3	Q2	Q1
# of Users (unique)	4,283	3,851	4,309
# of Pageviews	45,144	48,271	48,796
Online Conversion Percentage (Create Account)	19%	16%	18%





## Let's Get Social!



Set up and ready to go at the NC State Fair AccessABILITY Day! It's shaping up to be a beautiful day!



N.C. State Fair accessABILITY Day is October 17! Visitors can expect the following on accessABILITY Day: · Rides and games will open at 9 a.m. and will operate with no lights or music playing · Vendors will operate with no lights or music at their booths.

· Music stages will only play acoustic sets with light amplification... See More





# be able with NC ABLE

#### Results

Facebook Page Reach

1,432 **1**,233%



#NCABLE account owner, Sam Antkowiak, is featured on the WXII segment on the ABLE program. His mother. Stephanie Antkowiak, and Treasurer Folwell discuss the benefits of this gamechanging tax-advantaged savings program for people of all ages who have the occurrence of disability prior to the age of 26.

#### #beABLEwithNCABLE

http://ncable.org/



WXII12.COM | BY WXII BILL O'NEIL







## **NC ABLE Communications Strategy Outline**

## Goals in support of these Primary Areas of Focus

- Education through engagement Engage the public through effective networking, editorial, social media, and PR placements with the goal to educate potential participants (and their families) about the benefits of ABLE and NC ABLE.
- Enrollment Provide information on the enrollment process and NC ABLE account benefits/features. Dispel misunderstandings and provide information that makes individuals feel comfortable taking action.

## **Primary Audiences**

- 1. People with disabilities, their families, and guardians
- 2. Organizations that provide services and supports
- 3. NC General Assembly

Priority: Public/Media, NC advocacy and membership associations, state and regional community groups, Legislators and their staffs Secondary: Financial services providers, businesses who provide services and supports, legal services providers

## Key messages

- 1. The NC ABLE Act is one of the most significant pieces of legislation ever passed in NC to support independence for people with disabilities. NC ABLE accounts have the potential to make a real and lasting impact on the financial security of individuals with disabilities, and their families.
- 2. NC ABLE accounts provide people with disabilities and their families a new opportunity to save and plan for a better economic future and improved quality of life, without losing needed supports from SSI, Medicaid, and other programs. NC ABLE accounts positively impact financial day-to-day challenges *and* provide an opportunity to save for the future.
- 3. Because North Carolina participates in the National ABLE Alliance, NC ABLE accounts have the benefits of competitive pricing, coupled with high quality institutional investment management. The NC ABLE Program Board of Trustees provides strong oversight of the NC ABLE Program.





## A few of our key collaborators







Autism Society of NORTH CAROLINA



# National **ABLE** Alliance





Department of Health and Human Services Division of Vocational Rehabilitation Services













# Thank you





