

2014-15 Investment Management Division Initiatives

September 24, 2014



North Carolina Department of State Treasurer Investment Management

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Investment Projects and Priorities

- Implement transition/capital allocation plan (result of Asset Liability Study), including using the internal Investment Committee in a structured cross-asset class allocation process
- Finalize Annual Work Plans for each asset class
- Support General Counsel's corporate governance initiatives related to evaluating ESG strategies and implementing diversity engagements and divestment policies
- Transition oversight of Ancillary Funds to Chief Operating Officer, including establish a new longterm fixed income product for certain clients and facilitate movement of assets
- Other Investment Initiatives:
 - o Evaluate restructuring/exiting Fund of Funds and legacy low-conviction funds/managers
 - o Research design and recommendations on Managed Accounts Program
 - o Implement initial components of direct Hedged Equity program
 - o Research and implement strategic co-investments program(s) and/or secondary program(s)
 - o Research and implement Real Estate separate accounts
 - o Review Small and Emerging Manager programs across NCRS
 - o Procure Public Equity consultant
 - o Effect Public Equity investment management agreement restatements
 - o Evaluate liquid "Staging Portfolios" for Core Real Estate and Inflation Sensitive



Investment Grade Fixed Income Transition

| | Old Target | New Target | Current (As of 9/15/14) |
|---------------------------|------------|------------|----------------------------|
| Government (UST & Agency) | 40% | 27.0% | 24.7% |
| Corporate | 35% | 31.5% | 33.4% |
| Mortgages | 25% | 31.5% | 30.5% |
| Core-Cash | | | 0.2% |
| Total Core Fixed Income | 100% | 90% | 88.8% |
| Non Core | | | 1.0% |
| Cash (STIF) | | 10% | 10.2% |
| Total I.G. Fixed Income | | 100% | 100% |



The timing of the transition was favorable, with the cash raise completed at the end of August before 10 yr. rates increased.



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NCRS Asset Allocation as of 9/12/14

| | | Astual Target | | Range | | | Relative \$ |
|------------------------------------|---------------------|---------------|---------------|-------|---------|------------|-------------|
| | Market Value (\$MM) | Actual | Actual Target | | Maximum | Relative % | (MM) |
| Growth | \$53,109 | 59.35% | 58.0% | 37.0% | 71.0% | 1.35% | \$1,207 |
| Public Equity | 39,957 | 44.65% | 42.0% | 37.0% | 47.0% | 2.65% | 2,373 |
| Non Core Real Estate | 4,320 | 4.83% | 3.0% | 0.0% | 8.0% | 1.83% | 1,635 |
| Opportunistic Fixed Income | 4,875 | 5.45% | 7.0% | 0.0% | 7.5% | -1.55% | (\$1,389) |
| Private Equity | 3,958 | 4.42% | 6.0% | 0.0% | 8.75% | -1.58% | (\$1,412) |
| Inflation Sensitive & Diversifiers | 6,657 | 7.44% | 11.0% | 4.0% | 16.0% | -3.56% | (\$3,187) |
| Core Real Estate | 2,681 | 3.00% | 5.0% | 2.0% | 10.0% | -2.00% | (\$1,793) |
| Inflation Sensitive | 3,976 | 4.44% | 6.0% | 2.0% | 7.5% | -1.56% | (\$1,394) |
| Multi-Strategy | 1,670 | 1.87% | 2.0% | 0.0% | 4.0% | -0.13% | (\$120) |
| Rates & Liquidity | 28,051 | 31.35% | 29.0% | 24.0% | 42.0% | 2.35% | 2,100 |
| Cash | 1,014 | 1.13% | 1.0% | 0.0% | 10.0% | 0.13% | 119 |
| Investment Grade Fixed Income | 27,037 | 30.21% | 28.0% | 24.0% | 32.0% | 2.21% | 1,981 |
| Grand Total | \$89,487 | 100.00% | | | | | |

| | | | | Relative % | | | |
|------------------------------------|--------|--------|--------|-------------------|--------|--------|---------|
| | 31-Mar | 30-Apr | 31-May | 30-Jun | 31-Jul | 31-Aug | Current |
| Growth | 1.44% | 1.20% | 1.43% | 1.74% | 1.55% | 1.59% | 1.35% |
| Public Equity | 3.54% | 2.86% | 2.96% | 3.30% | 2.88% | 3.17% | 2.65% |
| Non Core Real Estate | 1.73% | 1.75% | 1.82% | 1.71% | 1.74% | 1.64% | 1.83% |
| Opportunistic Fixed Income | -2.06% | -1.74% | -1.75% | -1.71% | -1.56% | -1.64% | -1.55% |
| Private Equity | -1.77% | -1.68% | -1.60% | -1.56% | -1.52% | -1.59% | -1.58% |
| Inflation Sensitive & Diversifiers | -4.11% | -4.01% | -3.91% | -3.94% | -3.82% | -3.65% | -3.56% |
| Core Real Estate | -2.03% | -1.99% | -1.87% | -2.05% | -2.00% | -2.03% | -2.00% |
| Inflation Sensitive | -2.07% | -2.02% | -2.04% | -1.90% | -1.83% | -1.62% | -1.56% |
| Multi-Strategy | 0.03% | 0.03% | -0.15% | -0.15% | -0.16% | -0.18% | -0.13% |
| Rates & Liquidity | 2.64% | 2.78% | 2.62% | 2.34% | 2.43% | 2.24% | 2.35% |
| Cash | -0.45% | -0.42% | -0.55% | -0.07% | -0.11% | -0.27% | 0.13% |
| Investment Grade Fixed Income | 3.08% | 3.21% | 3.18% | 2.41% | 2.54% | 2.51% | 2.21% |



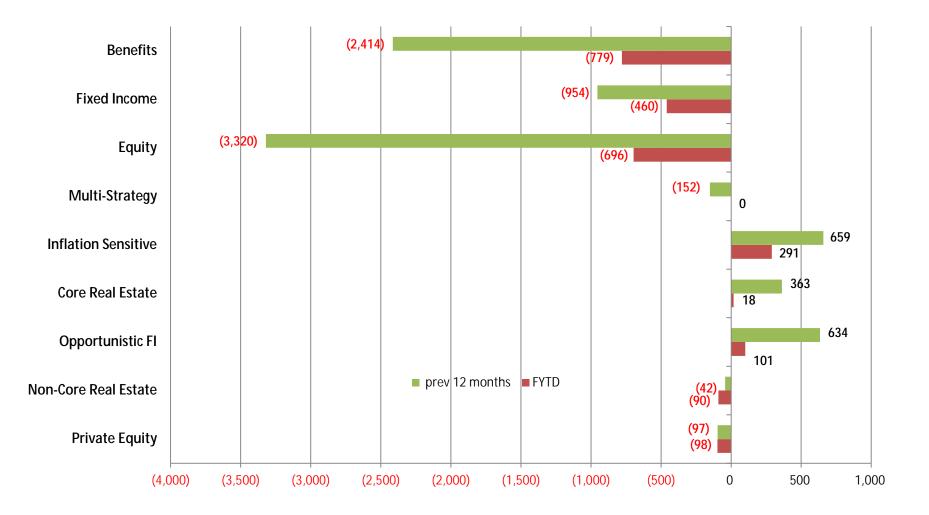
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Progress on Pro Forma Tentative Transition Plan

| Sources (\$MM) | May 2014 Gap | 9/12/14 Gap |
|---|---------------|-----------------|
| Public Equity | \$2,400 | \$2,373 |
| Investment Grade Fixed Income | \$3,000 | \$1,981 |
| Non-Core Real Estate | \$1,500 | \$1,635 |
| Subtotal | \$6,900 | \$5,989 |
| | | |
| Uses (\$MM) | May 2014 Gap | 9/12/14 Gap |
| Private Equity | (\$1,500) | (\$1,412) |
| Opportunistic Fixed Income | (\$1,500) | (\$1,389) |
| Core Real Estate | (\$1,750) | (\$1,793) |
| Inflation Sensitive | (\$1,750) | (\$1,394) |
| Cash + Multi-Strategy | (\$400) + \$0 | \$119 + (\$120) |
| Subtotal | (\$6,900) | (\$5,989) |
| | | |
| Memo Items | May 2014 Gap | 9/12/14 Gap |
| Public Equity Rebalance: Long to Long/Short | (\$2,700) | (\$2,700) |
| Multi-Strategy Rebalance | (\$1,000) | (\$1,000) |



NCRS Net Cash Flows through 9/15/14





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Pro Forma Projected Tentative Commitments

| Sources (\$MM) | Annualized Commitments | Projected ~2016 Gap |
|---|------------------------|-----------------------|
| Public Equity | \$0 | \$500 - \$1,300 |
| Investment Grade Fixed Income | \$0 | (\$1,400) - \$0 |
| Non Core Real Estate | \$300 - \$750 | \$1,500 - \$1,700 |
| Subtotal | \$300 - \$750 | \$600 - \$2,600 |
| | | |
| Uses (\$MM) | Annualized Commitments | Projected ~2016 Gap |
| Private Equity | \$1,200 - \$1,600 | (\$1,500) - (\$1,000) |
| Opportunistic Fixed Income | \$500 - \$1,400 | (\$200) - \$200 |
| Core Real Estate | \$700 - \$1,000 | (\$1,000) - (\$600) |
| Inflation Sensitive | \$1,000 - \$2,500 | (\$400) - \$800 |
| Cash + Multi-Strategy | \$0 - \$400 | \$0 |
| Subtotal | \$3,400 - \$7,000 | (\$2,600) – (\$600) |
| | | |
| Memo Items | Annualized Commitments | Projected ~2016 Gap |
| Public Equity Rebalance: Long to Long/Short | \$500 - \$1,500 | (\$800) - \$0 |
| Multi-Strategy Rebalance | \$500 - \$1,000 | \$0 - \$500 |



"Staging Portfolio" Concepts

- Hedged Equity (i.e., Equity Long/Short)
 - o Managed Account Platform finalists in diligence and design work underway with AF Advisors
 - Rich pipeline of fundamental long/short managers
 - o Several Quantitative Market Neutral prospects in diligence
 - Evaluating alternative beta replication proposals (active and passive) to potentially utilize equities, cash, fixed income, and/or derivatives
- Inflation Sensitive Tradeable Portfolio
 - o Delegated separate account arrangement
 - TIPS, floating rate investments, Interest-Only CMOs, inflation derivatives, interest rate derivatives, ARM MBS pass-throughs, etc.
 - o Equity and mortgage REITS
 - o Natural resources debt and equity, etc.
 - Investments whose value is otherwise reasonably expected to outperform other publiclytraded investments in an environment of unanticipated and rising inflation
- Core Real Estate
 - o 2 New(er) Open-End funds in advanced diligence
 - o REIT-related strategy in diligence



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Operations and Risk Management Priorities

- Formalize Operating Committee charter and use the Operating Committee to procure a strategic planning/organizational culture consultant
- Implement operating/resource improvements resulting from Investment Fiduciary Governance Commission, short session legislation, and reorganization
 - o Effect new Director Director roles and fill Director of Multi-Strategy
 - o Fill position vacancies and utilize targeted contractual resources
 - o Conduct market-oriented compensation study
 - o Support audit readiness preparation with State Auditor and FOD
- Restructure BNY Mellon contract, including new business requirements
- Finalize streamlining and developing new IMD policies/procedures
- Implement total fund risk systems and processes
 - o Keep SAS project on timeline with high quality deliverables
 - o Revise and enhance performance reporting
 - o Build-out detailed risk budget monitoring thresholds and risk standards



Operations and Risk Management Priorities

- Review pool of external legal counsel and support search for new firms, as necessary
- Review pool of transition/stock distribution managers and search for new firms, as necessary
- Institute manager training and career development program for Portfolio Managers and Analysts
- Institute structured third-party review of fees and incentive payments
- Finalize implementation of CRM/Backstop
- Effect relocation



Other DST Initiatives to Support

- General Assembly long-session deliberations
- Reevaluation of Consultant/IMD roles for Supplemental Retirement Plan
- GASB Working Group
- Standardizing DST Board practices

