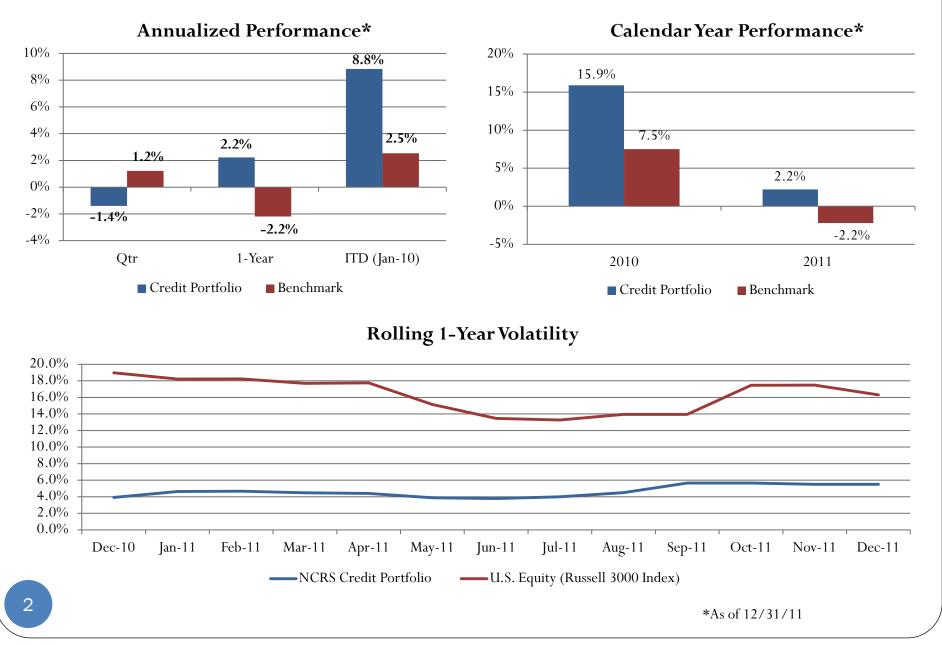




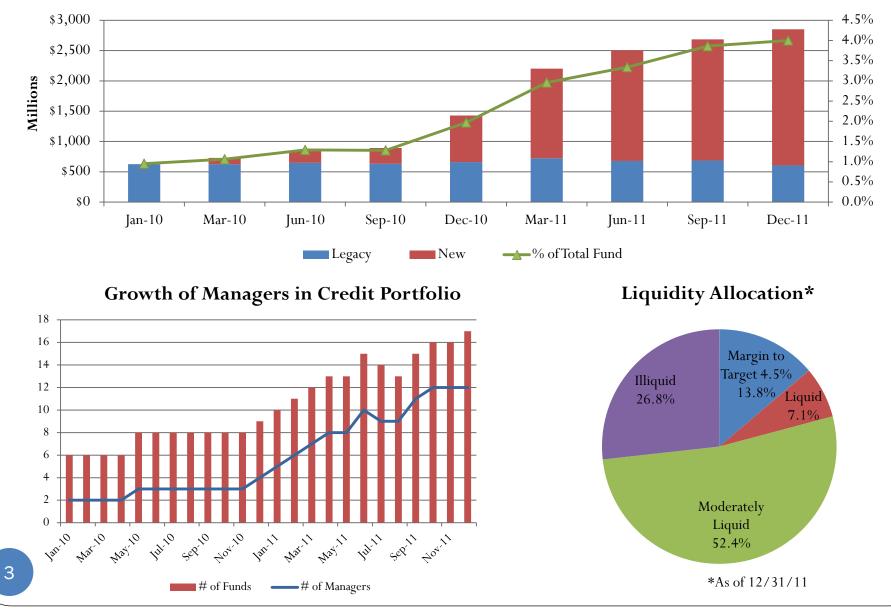
## Credit Portfolio Overview February 29, 2012

# **Credit Portfolio Performance**

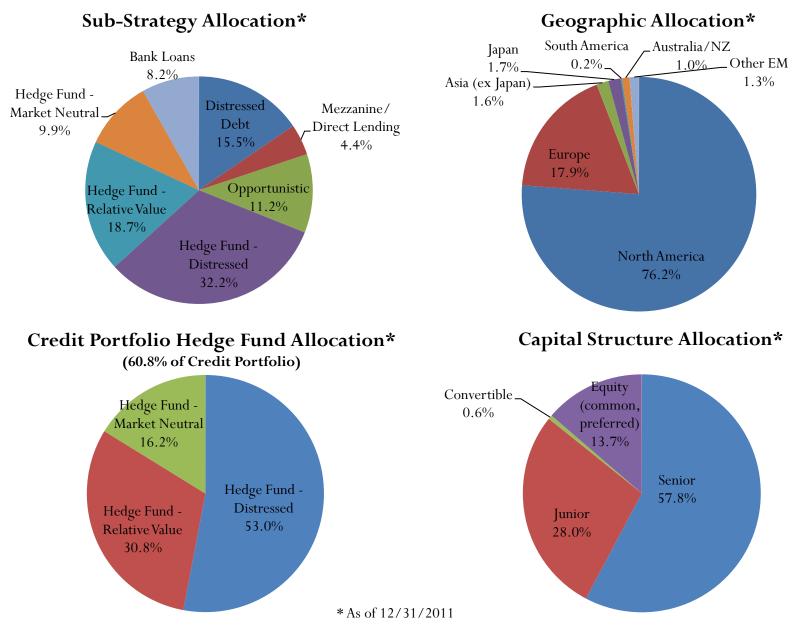


# **Credit Portfolio History**

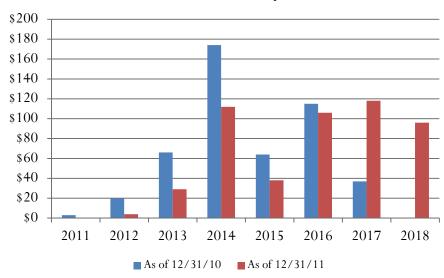
#### Credit Portfolio Market Value Timeline



# **Credit Portfolio Characteristics**

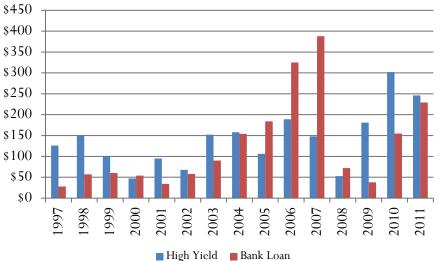


## Credit Portfolio Market Environment

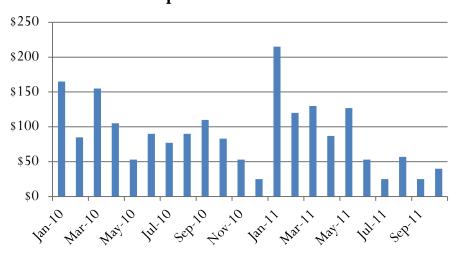


#### **Annual Loan Maturity Schedule**





- Shift in the Maturity Wall: U.S. companies have refinanced using both the high yield and bank loan market
- The severely troubled European banks significantly reduced their have lending; creating attractive lending opportunities for companies in need of financing



**European Bank Issuance** 

# Credit Portfolio Attributes and 2012 Objective

### **Positive Attributes**

- Negotiated fee savings of over \$6 million per year
- Allocated over \$2 billion to a diversified selection of credit investments
- Performance Avoiding the Losers

### 2012 Objectives

- Design a customized, more liquid portfolio to buffer against 5.0% legislative cap
- Implement SAS Risk Management Tool
- Build out Manager Diversification in Sub Category Strategies
- Explore Niche/Lower Correlated Credit Strategies
- Explore International Allocation and Opportunities