



STATE TREASURER OF NORTH CAROLINA DALE R. FOLWELL, CPA

INVESTMENT MANAGEMENT DIVISION

Private Equity Update

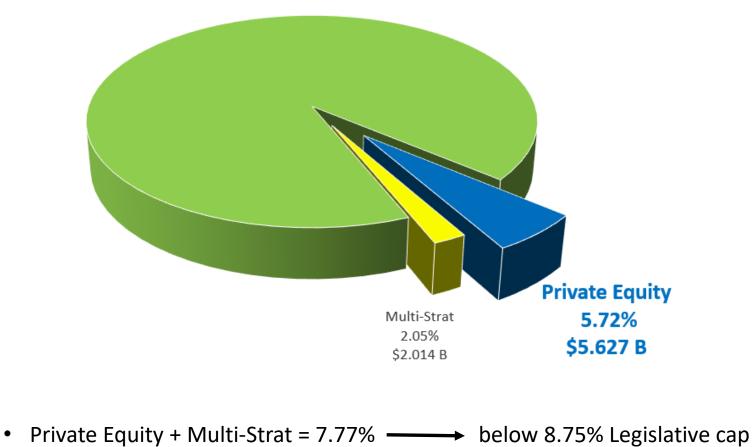
August 19th 2020



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Statutory Allocation







Performance

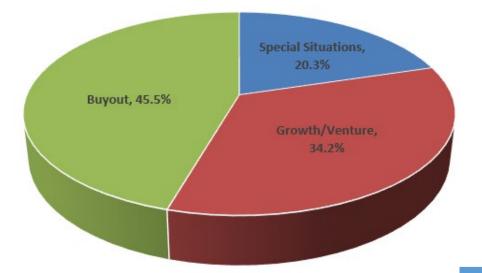
Private Equity Portfolio	USD in Millions								
Net of Fees as of March 31, 2020 or latest available	Since Inception	Vintage '88 to '09	Vintage '10 to Present						
Number of Funds	149	98	51						
Called Capital	\$10,434.1	\$5,481.6	\$4,952.5						
Distributed Capital	\$9,211.2	\$6,766.1	\$2,445.1						
DPI	0.88x	1.23x	0.39x						
Residual Value	\$5,318.7	\$894.0	\$4,424.7						
Total Value	\$14 <i>,</i> 529.8	\$7,660.0	\$6,869.8						
ТVРІ	1.39x	1.40x	1.38x						
Gain/(Loss)	\$4,095.7	\$2,178.4	\$1,917.3						
IRR	8.35%	6.93%	12.86%						
K&S PME									
S&P 500	0.97x	0.91x	1.12x						
Russell 3000	0.98x	0.91x	1.14x						
MSCI ACWI	1.06x	0.99x	1.19x						



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Private Equity Composition



Policy Relative to Actual Portfolio Weights

Strategy	# of Funds		Policy Range	Actual (3/31/2020)	
		MIN	TARGET	MAX	% of FMV*
Buyout	40	35%	50%	65%	45.5%
Growth/Venture	39	10%	20%	30%	34.2%
Special Situations	19	15%	30%	45%	20.3%
Fund of Funds	11	-	-	-	-
TOTAL	109				100%

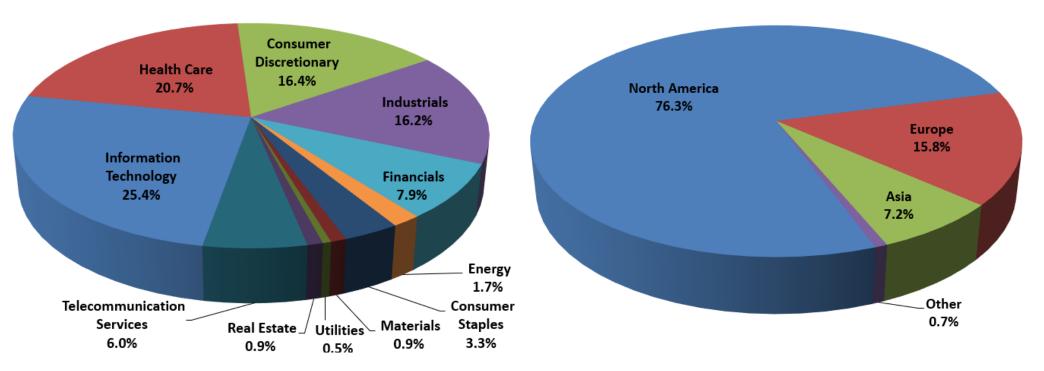


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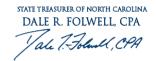
Private Equity Composition

GICS Industry Allocation*

Geographic Allocation*

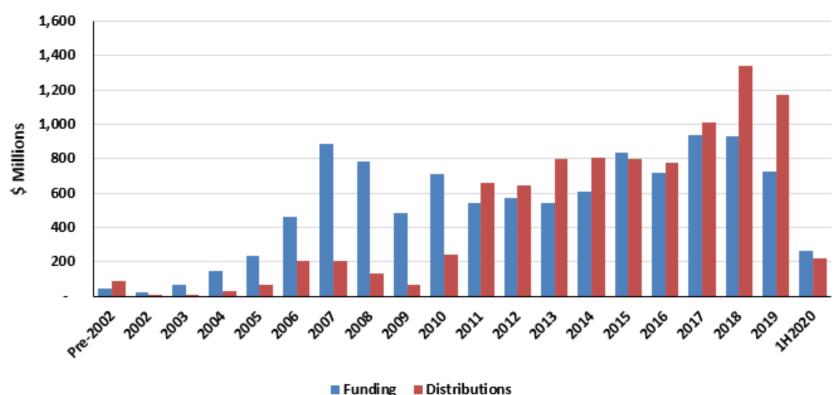






Private Equity Cash Flow Detail

> 8 out of the last 9 full calendar years, distributions have exceeded funding



Private Equity Cashflows

by Calendar Year



Private Equity Co-investment Detail

	Investment	Invested	Invested			Projected	Base Case		Base Case		Base Case		Base Case March June (June (Prelim)	im) Potential Savings (\$ mm's)		
Investment	Date	(\$ mm's)	%	Industry	Geography	Hold	IRR	MOIC		MOIC	MOIC	Mgmt Fee	Carry	Total				
Banff	9/30/2018	\$40	14.8%	Ent Software	USA	5	19.4%	2.2x		1.0x	1.0x	\$4.0	\$8.8	\$12.8				
Quarry	6/30/2018	\$38	14.1%	Fin Services	USA	5	16.4%	2.4x		1.0x	1.1x	\$3.8	\$10.0	\$13.8				
Hulk+Betty	3/31/2019	\$105	38.8%	Industrials	N America	4	20.6%	2.1x		1.0x	1.23x	\$8.4	\$20.7	\$29.1				
Rainbow	1/31/2019	\$40	14.8%	Secondary	N Europe	5	18.1%	2.2x		1.07x	1.07x	\$4.0	\$8.6	\$12.6				
Talk	2/28/2019	\$30	11. <mark>1%</mark>	Social Media	Asia	2	37.6%	2.8x		1.37x	1.6x	\$1.2	\$10.6	\$11.8				
Square	7/12/2019	\$17	6.3%	Technology	Europe	3	23.0%	2.5x		1.27x	1.44x	\$1.0	\$4.9	\$5.9				
TOTAL		\$270	100%				21.5%	2.3x		1.07x	1.19x	\$22.4	\$63.5	\$85.8				

Note 1: Total IRR is a weighted average of the investment IRRs.

Note 2: Fee structure assumes a 2% Mgmt Fee and 20% GP Carry



COVID-19 Manager Actions

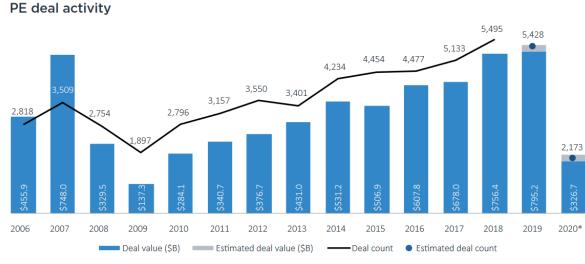
- 1. Fund Managers Entered Disaster Mode
 - Daily meetings
 - Increased interaction and reporting by portfolio companies
 - Scenario analysis for revenue projections
- 2. Liquidity Assessment
 - Drew down / secured lines of credit
 - Evaluated loan covenant compliance
 - Initiated early discussions with lenders
- 3. Portfolio Company Actions
 - Rationalize portfolio company expenses / minimize cash burn
 - Renegotiated leases
 - > Furloughs
 - Deferred expense payments
- 4. Identify Potential Investment Opportunities



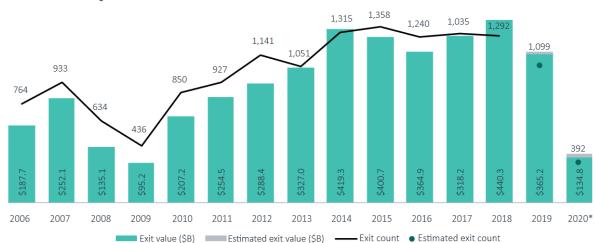
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Market Activity



Source: PitchBook | Geography: US *As of June 30, 2020



PE exit activity

Source: PitchBook | Geography: US *As of June 30, 2020



Private Equity Opportunities

Post Covid-19 Strategies:

- 1. Secondaries
 - Landmark Partners NCL III (Primary, Overflow and Opportunistic)
 - Grosvenor Secondary SMA
- 2. Co-Investments
 - Landmark Partners NCL III Opportunistic
 - Grosvenor Co-Investment SMA
- 3. Turnaround / Distressed Managers
 - Littlejohn & Co.
 - MHR
 - Apollo