



STATE TREASURER OF NORTH CAROLINA DALE R. FOLWELL, CPA

## INVESTMENT MANAGEMENT DIVISION

# Private Equity Update

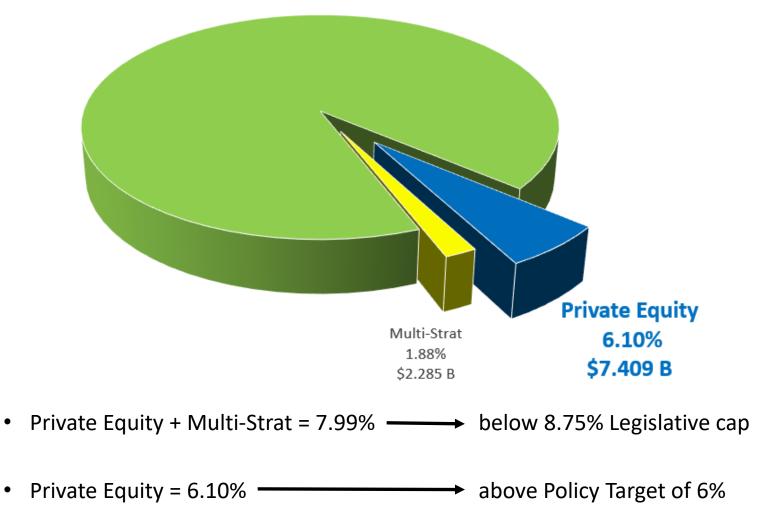
August 25<sup>th</sup>, 2021



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## Statutory Allocation



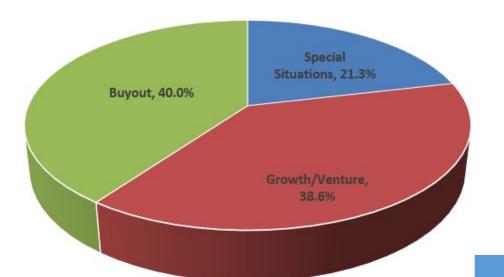




#### **Investment Management Division**

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## Private Equity Composition\*



#### Policy Relative to Actual Portfolio Weights

Strategy	# of Funds		Policy Range			
		MIN TARGET		MAX	% of FMV*	
Buyout	40	35%	50%	65%	40.0%	
Growth/Venture	32	10%	20%	30%	38.6%	
Special Situations	19	15%	30%	45%	21.3%	
Fund of Funds	10	-	-	-	-	
TOTAL	101				100%	



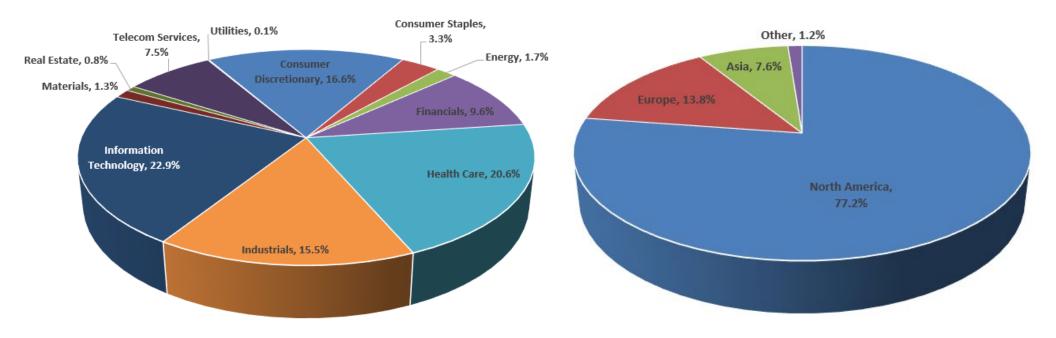
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# Private Equity Composition

#### **GICS Industry Allocation\***

#### **Geographic Allocation\***





#### Performance

Private Equity Portfolio	USD in Mil						
Net of Fees as of March 31, 2021*	Since Inception	Vintage '88 to '09	Vintage '10 to Present				
Number of Funds	149	98	51				
Called Capital	\$10,811.1	\$5 <i>,</i> 508.5	\$5,302.5				
Distributed Capital	\$10,137.1	\$7,064.3	\$3,072.8				
DPI	0.94x	1.28x	0.58x				
Residual Value	\$7,719.7	\$1,120.6	\$6,599.1				
Total Value	\$17,856.8	\$8,184.9	\$9,671.9				
ТVРІ	1.65x	1.49x	1.82x				
Gain/(Loss)	\$7,045.7	\$2,676.4	\$4,369.4				
IRR	10.70%	7.68%	18.90%				
K&S PME							
S&P 500	0.97x	0.91x	1.11x				
Russell 3000	0.97x	0.91x	1.11x				
MSCI ACWI	1.06x	0.99x	1.19x				

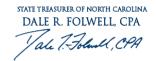




#### Performance

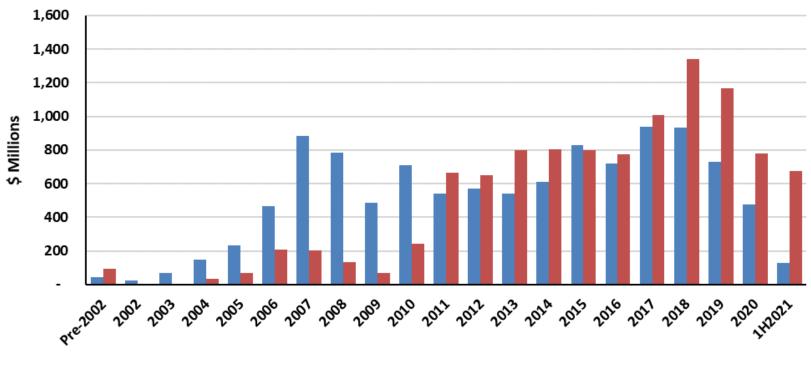
										1			
		Market Value (\$000)	Month	3 Month	Fiscal YTD	Cal YTD	1 Yr	3 Yr	5 Yr	7 Yr	10 Yr	15 Yr	20 Yr
June 20	021			_									
	Private Equity	7,409,284	1.85	15.53	58.54	30.73	58.54	22.08	18.35	14.96	13.47	10.82	7.54
	Benchmark <sup>3</sup>		(5.44)	7.26	45.72	22.88	45.72	16.28	14.33	11.67	11.79	10.89	10.51
June 20	020												
	Private Equity	5,342,116	(1.62)	(5.44)	2.35	(1.99)	2.35	10.10	8.84	10.25	9.90	8.85	2.78
	Benchmark <sup>3</sup>		(5.75)	(9.40)	(0.75)	(4.92)	(0.75)	7.05	6.94	8.48	9.65	9.84	7.91
June 2	017												
	Private Equity	4,825,353	0.36	2.81	9.73	5.21	9.73	7.85	9.43	9.82	6.45	6.22	7.00
1	Benchmark <sup>3</sup>		0.22	2.67	9.25	4.72	9.25	6.60	9.71	10.78	7.67	10.60	12.62





#### Private Equity Cash Flow Detail

- > 9 out of the last 10 calendar years, distributions have exceeded funding
- 2021 is on track to continue this trend



#### Private Equity Cashflows

by Calendar Year

Funding Distributions



#### Private Equity Co-investment Detail

													Potentia	l Total Sa	vings
	Investment	Committed	Committed	Invested			Projected	Base	Case	]	Mar-20	Mar-21	(5	\$ mm's)	
Investment	Date	(\$ mm's)	%	(\$ mm's)	Industry	Geography	Hold (years)	IRR	MOIC		MOIC	MOIC	Mgmt Fee	Carry	Total
1	6/30/2018	\$38	13.3%	\$37.4	Fin Services	USA	5	16.4%	2.4x		1.0x	1.4x	\$3.7	\$9.8	\$13.5
2	9/30/2018	\$40	14.0%	\$40	Ent Software	USA	5	19.4%	2.2x		1.0x	1.2x	\$4.0	\$8.8	\$12.8
3	1/31/2019	\$39.3	13.7%	\$25.8	Secondary	N Europe	5	18.1%	2.2x		1.07x	1.2x	\$2.0	\$4.4	\$6.4
4	2/28/2019	\$38.6	13.5%	\$38.6	Social Media	Asia	2	37.6%	2.8x		1.37x	1.9x	\$1.5	\$13.6	\$15.1
5	3/31/2019	\$113.5	39.6%	\$113.5	Industrials	N America	4	20.6%	2.1x		1.0x	2.1x	\$9.1	\$22.5	\$31.6
6	7/12/2019	\$17	5.9%	\$17	Technology	Europe	3	23.0%	2.5x		1.27x	2.x	\$1.0	\$4.9	\$5.9
TOTAL		\$286.4	100%	\$272				22.0%	2.3x		1.07x	1.7x	\$21.3	\$64.0	\$85.3

Note 1: Total IRR is a weighted average of the investment IRRs.

Note 2: Fee structure assumes a 2% Mgmt Fee and 20% GP Carry / Secondary assumption 1% & 10%

as of 1Q21 IRR = 30.33%

Estimated total savings as of 1Q21:

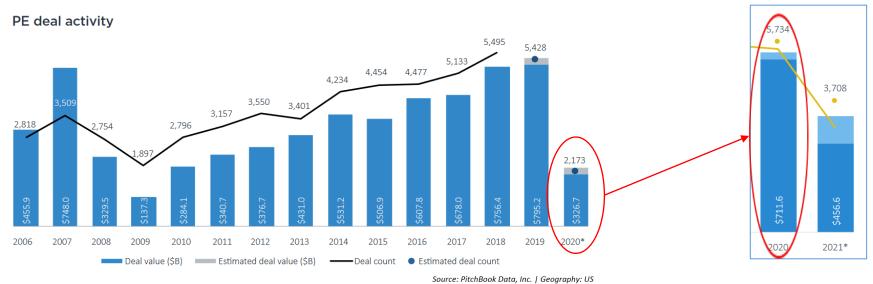
Management Fees	\$15 MM
Carried Interest	\$39 MM_
Total	\$54 MM



PE exit activity



#### Post Covid Market Activity – 12 Months Later

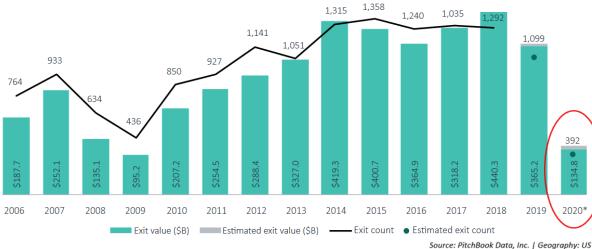


As of June 30, 2020

Source: PitchBook Data, Inc. | Geography: US \*As of June 30, 2021

\$366.7

2021\*

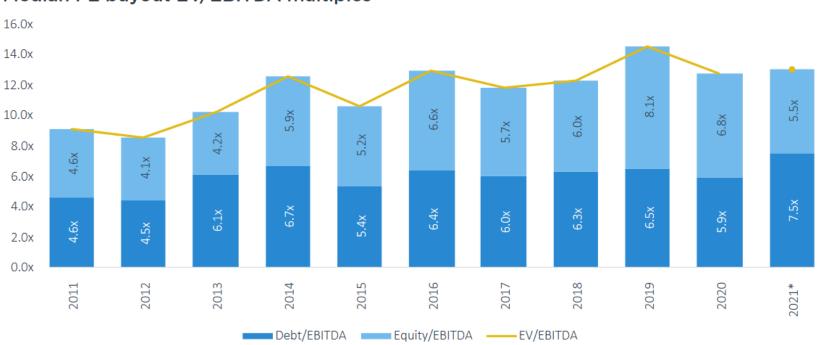


As of June 30, 2020



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# Market Trends – Buyout Pricing



Median PE buyout EV/EBITDA multiples

Source: PitchBook Data, Inc. | Geography: US \*As of June 30, 2021



## Private Equity Opportunities

- 1. Secondaries & Structured Transactions
  - Landmark Partners NCL III (Primary, Overflow and Opportunistic)
  - Attractive Risk Adjusted Returns
- 2. Co-Investments
  - Landmark Partners NCL III Opportunistic
  - Add a Second Co-Investment SMA
- 3. Future Primary Commitments
  - Focus on existing high conviction managers with co-investment opportunities
    - ✓ Averages down cost basis
    - ✓ Use scale for preferred terms and fees
    - ✓ Feeds NCL III Opportunistic Investments