North Carolina Retirement Systems Investment Cost Effectiveness Analysis - Summary of Results

For the 5 year period ending December 31, 2020



Michael Reid Vice President

Key Takeaways

Returns

- Your 5-year net total return was 8.7%. This was below both the U.S. Public median of 9.6% and the peer median of 9.9%.
- Your 5-year policy return was 8.3%. This was below both the U.S. Public median of 9.2% and the peer median of 9.2%.

Value added

• Your 5-year net value added was 0.4%. This was equal to the U.S. Public median of 0.4% and slightly below the peer median of 0.6%.

Cost

- Your investment cost of 28.0 bps was below your benchmark cost of 35.9 bps. This suggests that your fund was low cost compared to your peers.
- Your fund was low cost because it paid less than peers for similar services.
- Your costs decreased by 22.6 bps, from 50.5 bps in 2016 to 28.0 bps in 2020, primarily because you had a lower cost asset mix.

Risk

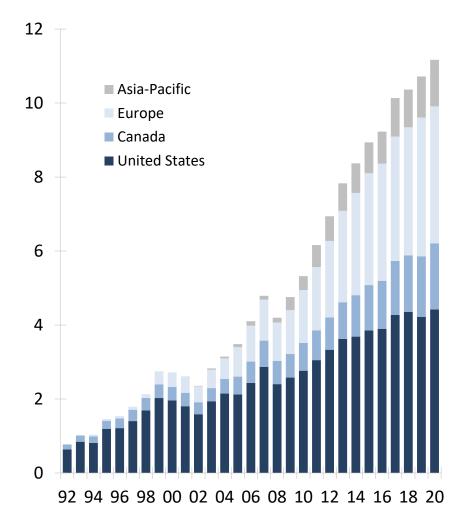
• Your asset risk of 9.6% was below the U.S. Public median of 10.7%.

This benchmarking report compares your cost and return performance to the 279 funds in CEM's extensive pension database.

- 158 U.S. pension funds participate. The median U.S. fund had assets of \$10.1 billion and the average U.S. fund had assets of \$28.0 billion. Total participating U.S. assets were \$4.4 trillion.
- 67 Canadian funds participate with assets totaling \$1.8 trillion.
- 45 European funds participate with aggregate assets of \$3.7 trillion. Included are funds from the Netherlands, Norway, Sweden, Finland, Ireland, Denmark and the U.K.
- 6 Asia-Pacific funds participate with aggregate assets of \$1.3 trillion. Included are funds from Australia, New Zealand, China and South Korea.
- 3 funds from other regions participate.

The most meaningful comparisons for your returns and value added are to the U.S. Public universe, which consists of 49 funds.

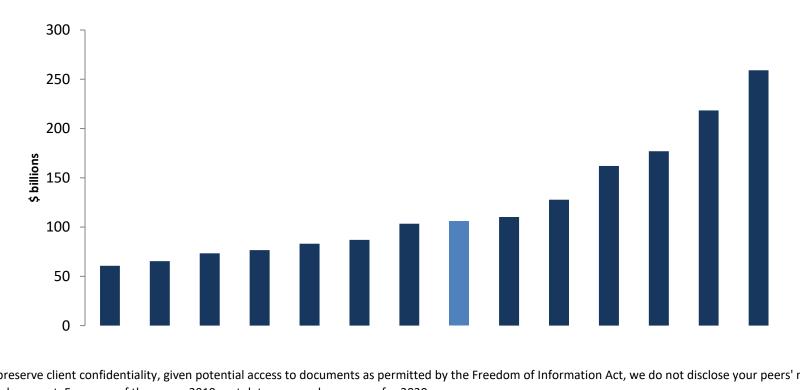
Participating assets (\$ trillions)



The most valuable comparisons for cost performance are to your custom peer group because size impacts costs.

Peer group for North Carolina Retirement Systems

- 14 U.S. Public sponsors from \$60.6 billion to \$259.2 billion
 - Median size of \$104.7 billion versus your \$106.1 billion



To preserve client confidentiality, given potential access to documents as permitted by the Freedom of Information Act, we do not disclose your peers' names in this document. For some of the peers, 2019 cost data was used as a proxy for 2020.

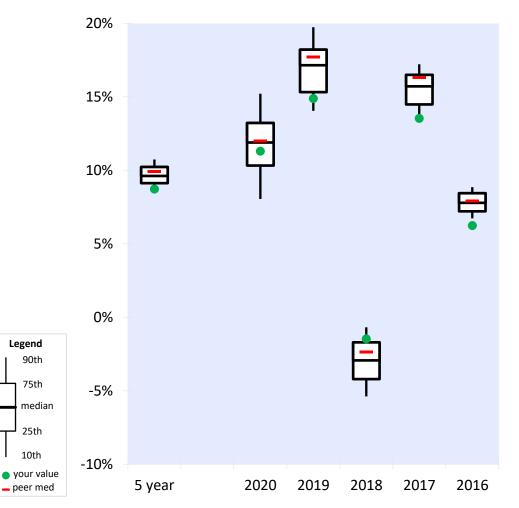
Your 5-year net total return of 8.7% was below both the U.S. Public median of 9.6% and the peer median of 9.9%.

Total returns, by themselves, provide little insight into the reasons behind relative performance. Therefore, we separate total return into its more meaningful components: policy return and value added.

	Your 5-year
Net total fund return	8.7%
- Policy return	8.3%
= Net value added	0.4%

This approach enables you to understand the contribution from both policy mix decisions (which tend to be the board's responsibility) and implementation decisions (which tend to be management's responsibility).

U.S. Public net total returns - quartile rankings



Your 5-year policy return of 8.3% was below both the U.S. Public median of 9.2% and the peer median of 9.2%.

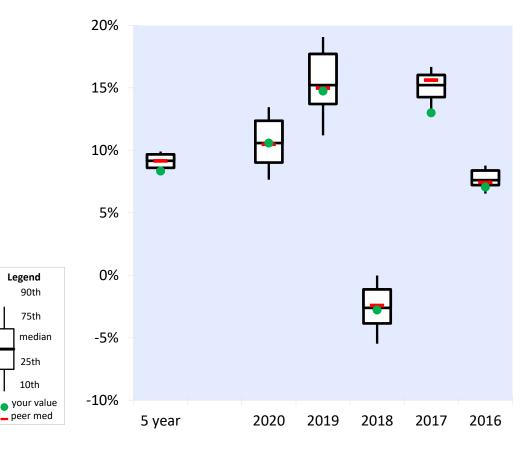
Your policy return is the return you could have earned passively by indexing your investments according to your policy mix.

Having a higher or lower relative policy return is not necessarily good or bad. Your policy return reflects your investment policy, which should reflect your:

- Long term capital market expectations
- Liabilities
- Appetite for risk

Each of these three factors is different across funds. Therefore, it is not surprising that policy returns often vary widely between funds.

U.S. Public policy returns - quartile rankings



To enable fairer comparisons, the policy returns of all participants, including your fund, were adjusted to reflect private equity benchmarks based on lagged, investable, public-market indices. Prior to this adjustment, your 5-year policy return was 8.4%, 0.04% higher than your adjusted 5-year policy return of 8.3%. Mirroring this, your 5-year total fund net value added would be 0.04% lower.

Your 5-year policy return of 8.3% was below the U.S. Public median of 9.2% primarily because of:

- The negative impact of your lower weight in Stocks (your 42% 5-year average weight versus a U.S. Public average of 47%). Stocks, both US and global have preformed well over the past 5 years.
- The negative impact of your higher weight in Fixed Income - U.S. (your 25% 5-year average weight versus a U.S. Public average of 16%). It was one of the worse performing asset classes of the past 5 years.
- The negative impact of your higher weight in Natural Resources (your 3% 5-year average weight versus a U.S. Public average of 1%). It was one of the worse performing asset classes of the past 5 years.

1. 5-year weights are based only on plans with 5 years of continuous data.

2. Other stock includes: Stock - Emerging. Other fixed income includes: Fixed Income - High Yield and Fixed Income - Global. Other real assets include: Infrastructure and REITs.

3. A value of 'n/a' is shown if asset class returns are not available for the full 5 years or if they are broad and incomparable.

5-year average	policy ı	mix ¹		5-year mark r	
	Your	U.S. Publ	More/	Your	U.S. Publ
	Fund	Avg.	Less	Fund	Avg.
Stock - U.S.	21%	19%	2%	15.4%	15.2%
Stock - EAFE	0%	5%	-5%	7.4%	7.9%
Stock - ACWI x U.S.	21%	7%	14%	9.0%	9.1%
Stock - Global	0%	12%	-12%	n/a³	12.2%
Other Stock ²	0%	4%	-5%	n/a³	n/a³
Total Stock	42%	47%	-5%	12.3%	12.5%
Fixed Income - U.S.	25%	17%	9%	5.7%	4.6%
Fixed Inc Inflation Index	2%	3%	-1%	2.4%	5.4%
Cash	4%	-1%	5%	1.1%	1.2%
Other Fixed Income ²	0%	7%	-7%	n/a³	n/a³
Total Fixed Income	31%	25%	6%	5.0%	5.6%
Global TAA	2%	1%	1%	5.0%	7.1%
Hedge Funds	3%	4%	-1%	4.4%	4.5%
Commodities	1%	1%	0%	1.0%	0.0%
Natural Resources	3%	1%	2%	2.0%	2.8%
Real Estate ex-REITs	7%	8%	-1%	5.4%	5.6%
Other Real Assets ²	1%	2%	-1%	n/a³	n/a³
Private Equity	7%	9%	-2%	8.1%	7.0%
Private Debt	3%	2%	1%	n/a³	6.3%
Total	100%	100%			

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E year banch

Net value added is the component of total return from active management. Your 5year net value added was 0.4%.

Legend 90th

> 75th median 25th

10th

peer med

Net value added equals total net return minus policy return.

Value added for North Carolina Retirement **Systems**

	Net	Policy	Net value
Year	return	return	added
2020	11.3%	10.6%	0.7%
2019	14.9%	14.7%	0.1%
2018	-1.5%	-2.8%	1.3%
2017	13.5%	13.0%	0.5%
2016	6.2%	7.1%	-0.8%
5-Year	8.7%	8.3%	0.4%

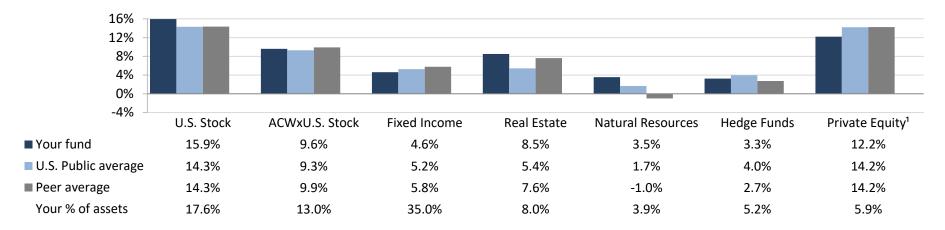
Your 5-year net value added of 0.4% compares to a median of 0.6% for your peers and 0.4% for the U.S. Public universe.

4.0% 3.0% 2.0% 1.0% 0.0% -1.0% -2.0% -3.0% your value 5 year 2020 2018 2017 2019 2016

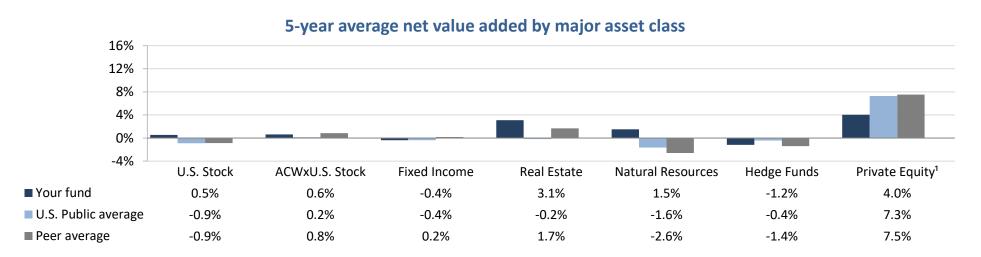
To enable fairer comparisons, the value added for each participant including your fund was adjusted to reflect private equity benchmarks based on lagged, investable public market indices. Prior to this adjustment, your fund's 5-year total fund net value added was 0.3%.

U.S. Public net value added - quartile rankings

Comparisons of your 5-year net return and net value added by major asset class:



5-year average net return by major asset class



1. To enable fairer comparisons, the private equity benchmarks of all participants, including your fund were adjusted to reflect lagged, investable, public-market indices. Prior to this adjustment, your fund's 5-year private equity net value added was 1.4%.

Your investment costs, excluding private asset performance fees, were \$296.8 million or 28.0 basis points in 2020.

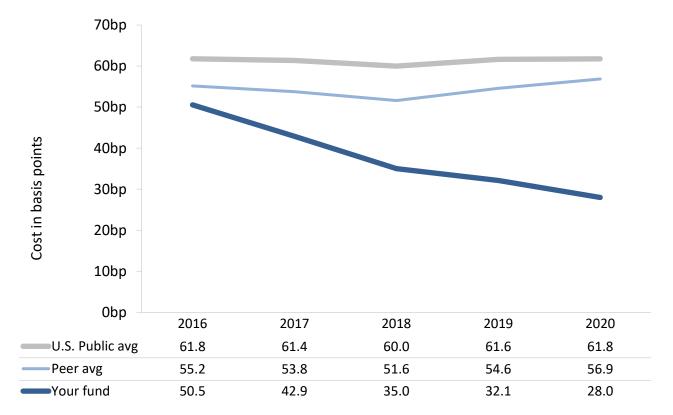
Asset management costs by asset	Inte	nal Man	agement	Exter	nal Manage	ment		
class and style (\$000s)	Passive		Overseeing	Passive	Active	Perform.		
			of external	fees	base fees	fees 1	Total	
Stock - U.S. Broad/All			107		4,309		4,416	
Stock - U.S. Large Cap	163	0			,		163	
Stock - U.S. Mid Cap	42		84		4,644		4,770	
Stock - U.S. Small Cap			81		4,388		4,469	
Stock - EAFE			283	0	9,271		9,555	
Stock - Emerging			65		1,554		1,619	
Stock - ACWI x U.S.			814	1,644	21,974		24,431	
Stock - Other				137			137	
Fixed Income - U.S.		1,562					1,562	
Fixed Income - Inflation Indexed			115	18	4,219		4,352	
Cash		625					625	
Commodities			17		184		201	
REITS			87	0	2,193		2,279	
Infrastructure - LP ¹			60		6,067	5,962	6,127	
Natural Resources - LP ¹			288		26,549	12,942	26,836	
Natural Resources - Co-Invest. ¹			25		578	437	603	
Real Estate ex-REITs ¹			522		29,957	7,828	30,479	
Real Estate ex-REITs - LP ¹			322		36,479	16,799	36,801	
Real Estate ex-REITs - Co-Invest. ¹			67		2,584		2,651	
Real Estate ex-REITs - FoFs ¹			13		2,234	132	2,247	
Global TAA			133		2,000		2,133	
Hedge Funds - External Active			311		31,946	6,748	39,005	
Hedge Funds - FoFs			38		6,235	379	6,652	
Diversified Private Equity - FoFs ¹			73		10,481	6,562	10,554	
LBO - LP ¹			233		22,638	34,664	22,871	
Venture Capital - LP ¹			146		14,569	15,185	14,715	
Venture Capital - Co-Invest. ¹			15				15	
Private Credit - LP ¹			370		16,304	19,725	16,675	
Private Credit - Co-Invest. ¹			35		1,908		1,943	
Other Private Equity - LP ¹			146		13,645	1,369	13,792	
Other Private Equity - Co-Invest. ¹			3		293		296	27.0
Total excluding private asset perform	ance fees						292,973	27.6bp
Oversight, custodial and other costs	2							
Oversight of the fund							2,150	
Trustee & custodial							1,550	
Audit							80	
Total oversight, custodial & other co	sts						3,780	0.4bp
Total investment costs (excl. transact	ion costs	& private	e asset perfor	mance fees	5)		296,753	28.0bp

Footnotes 1. Total cost excludes carry/performance fees for real estate, infrastructure, natural resources and private equity. Performance fees are included for the public market asset classes and hedge funds. 2. Excludes non-investment costs, such as benefit insurance premiums and preparing cheques for retirees.

Your costs decreased by 22.6 bps, from 50.5 bps in 2016 to 28.0 bps in 2020, primarily because you had a lower cost asset mix.



Trend in total investment cost, you versus peers and universe



Trend in your investment costs

Your total investment cost of 28.0 bps was the lowest of the peers and was substantially below the peer median of 52.2 bps.

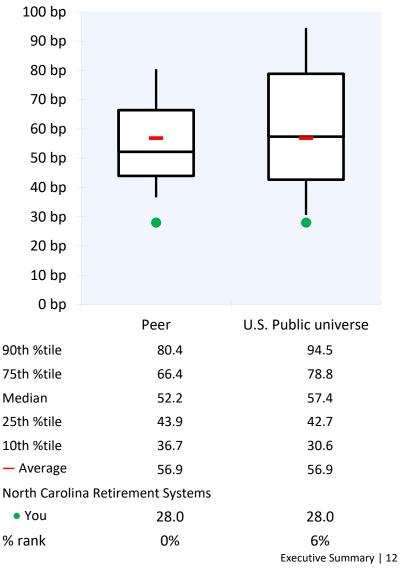
Differences in total investment cost are often caused by two factors that are often outside of management's control:

- Asset mix, particularly holdings of the highest cost asset classes: real estate (excl. REITs), infrastructure, hedge funds, private equity and private credit. These high cost assets equaled 23% of your funds assets at the end of 2020 versus a peer average of 29%.
- Fund size. Bigger funds have advantages of scale.

Therefore, to assess whether your costs are high or low given your unique asset mix and size, CEM calculates a benchmark cost for your fund. This analysis is shown on the following page.

Total investment cost

excluding transaction costs and private asset performance fees



Benchmark cost analysis suggests that, after adjusting for fund size and asset mix, your fund was low cost by 7.9 basis points in 2020.

Your benchmark cost is an estimate of what your cost would be given your actual asset mix and the median costs that your peers pay for similar services. It represents the cost your peers would incur if they had your actual asset mix.

Your total cost of 28.0 bp was below your benchmark cost of 35.9 bp. Thus, your cost savings were 7.9 bp.

Your cost versus benchmark

	\$000s	basis points
Your total investment cost	296,753	28.0 bp
Your benchmark cost	380,537	35.9 bp
Your excess cost	(83,784)	(7.9) bp

Your fund was low cost because it paid less than peers for similar services.

Reasons for your low cost status

	Excess C (Saving	
	\$000s	bps
1. Higher cost implementation style		
 Use of active management vs. lower cost passive 	(8 <i>,</i> 035)	(0.8)
 Use of external management vs. lower cost internal 	13,838	1.3
 More LPs as a percentage of external 	16,608	1.6
More fund of funds	5,379	0.5
 Less co-investment as a percentage of LP/Co 	6,823	0.6
Less overlays	(2,217)	(0.2)
	32,396	3.1
2. Paying less than peers for similar services		
 External investment management costs 	(98 <i>,</i> 888)	(9.3)
 Internal investment management costs 	(9,449)	(0.9)
 Oversight, custodial & other costs 	(7,843)	(0.7)
	(116,180)	(11.0)
Total savings	(83,784)	(7.9)

Your implementation style was 3.1 bps higher cost than the peer average.

Implementation style is the way in which your fund implements asset allocation. Each implementation choice has a cost. Your first choice is how much to implement passively or actively. The table below summarizes your aggregate choices versus peers and their cost impact.

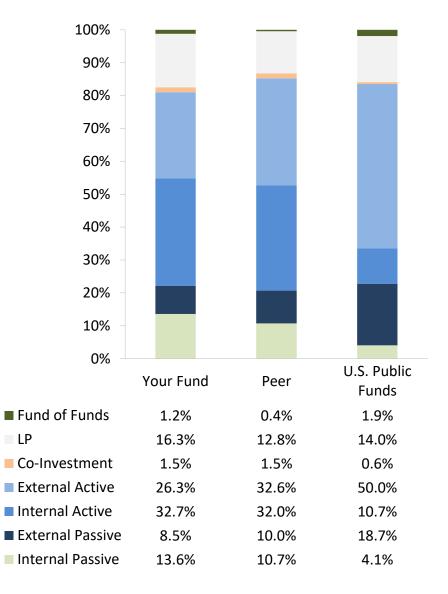
Implementation choices	Impact
More passive (20% vs 18%), less active	(0.8) bp
More internal as a % of active (55% vs 50%)	1.3 bp ²
Less evergreen % private excl. PE (24% vs 46%)	1.6 bp
More fund of funds % of LP/Co/FoF (7% vs 3%)	0.5 bp
Less co-investment % of LP/Co (8% vs 11%)	0.6 bp
Less overlays	(0.2) bp
Total impact	3.1 bp

1. Implementation style is shown as a % of total fund fee basis because the fee basis is the primary driver of cost for private assets (e.g., new private equity LP commitments increase costs before LP NAV increases). Style weights are based on average holdings. Cash and derivatives are excluded.

The peer and universe style was adjusted to match your asset mix. It equals their average style for each asset class weighted by your fee basis for the asset class. It shows how the average peer would implement your asset mix.

2.Typically, more internal as a % of active is lower cost. But your mix of internal by asset class increased your cost.

Implementation style¹

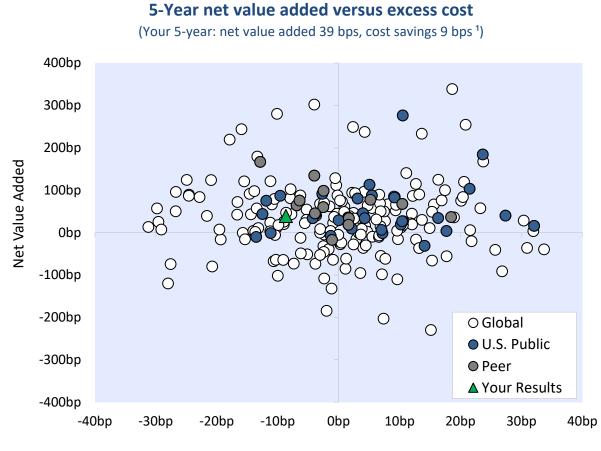


The table below summarizes why your fund is high/low cost relative to the peer median by asset class.

	<u>Style weig</u>	<u>hted cost</u> Peer		Your average assets	Due to	Due to	Total	 The weighted peer median cost for asset management is the
	Your	median ¹ =	More/	(or fee	impl.	paying	more/	style-weighted average
Asset class/category	cost	Benchmark	(less)	basis) ²	style	more/(less) ³	(less)	of the peer median
Asset management costs	(A)	(B)	(C = A - B)	(D)			(C x D)	costs for all
Stock - U.S. Broad/All	34.4 bp	7.7 bp	26.7 bp	1,283	2,894	532	3,425	implementation styles
Stock - U.S. Large Cap	0.2 bp	2.7 bp	(2.6) bp	10,083	-2,120	-486	-2,606	(e.g., internal passive,
Stock - U.S. Mid Cap	13.2 bp	12.5 bp	0.7 bp	3,624	506	-253	253	external active, fund of
Stock - U.S. Small Cap	46.0 bp	32.2 bp	13.8 bp	972	2,296	-953	1,343	fund, etc.). It excludes
Stock - EAFE	28.1 bp	22.8 bp	5.3 bp	3,405	3,640	-1,849	1,791	performance fees on
Stock - Emerging	20.8 bp	34.9 bp	(14.2) bp	779	1,099	-2,202	-1,103	private assets.
Stock - ACWI x U.S.	16.9 bp	24.5 bp	(7.6) bp	14,441	-8,617	-2,287	-10,904	2. Total fund average
Fixed Income - U.S.	0.5 bp	4.9 bp	(4.4) bp	30,604	-4,655	-8,710	-13,365	holdings is used as the base when calculating
Fixed Income - Inflation Indexed	34.3 bp	2.5 bp	31.8 bp	1,267	849	3,182	4,031	the relative cost
Commodities	10.8 bp	19.9 bp	(9.1) bp	186	138	-309	-170	impact of the overlay
REITs	30.5 bp	24.0 bp	6.5 bp	747	1,195	-709	486	programs.
Real Estate ex-REITs	94.0 bp	82.4 bp	11.5 bp	7,680	12,332	-3,466	8,866	3. Total more/less
Infrastructure	143.2 bp	122.5 bp	20.7 bp	428	905	-19	886	differences include the
Natural Resources	76.6 bp	120.0 bp	(43.4) bp	3,583	5,827	-21,371	-15,544	impact of performance
Hedge Funds	106.8 bp	102.1 bp	4.7 bp	3,608	1,178	-26,889	-25,711	fees, which are not
Global TAA	13.0 bp	27.1 bp	(14.1) bp	1,643	2,961	-5,276	-2,315	shown separately on
Diversified Private Equity	157.9 bp	151.1 bp	6.8 bp	669	5,227	-4,776	452	this page. Refer to
Venture Capital	116.5 bp	154.7 bp	(38.1) bp	1,264	-1,007	-3,811	-4,818	section 4 for a
LBO	112.3 bp	160.9 bp	(48.5) bp	2,036	1,392	-11,273	-9,881	comprehensive
Other Private Equity	62.7 bp	62.7 bp	0.0 bp	2,248	0	0	0	breakdown of your
Private Credit	61.0 bp	89.9 bp	(28.9) bp	3,054	8,573	-17,414	-8,840	differences versus
Derivatives/Overlays	0.0 bp	0.2 bp	(0.2) bp	106,055	-2,217	0	-2,217	benchmark cost.
Total asset management	27.6 bp	34.8 bp	(7.2) bp	106,055	32,396	-108,338	-75,941	4. Benchmarks for
Oversight, custody and other cos	ts ⁴							oversight total and individual lines are
Oversight of the Fund	0.2 bp	0.6 bp	(0.4) bp					based on peer
Trustee & Custodial	0.1 bp	0.3 bp	(0.1) bp					medians. Sum of the
Other	0.0 bp	0.1 bp	(0.1) bp					lines may be different
Total oversight, custody & other	0.4 bp	1.1 bp	(0.7) bp	106,055	n/a	-7,843	-7,843	from the total.
Total	28.0 bp	35.9 bp	(7.9) bp	106,055	32,396	-116,180	-83,784	

Why are you high/(low) cost by asset class?

Your 5-year performance placed in the positive value added, low cost quadrant of the cost effectiveness chart.



Excess Cost

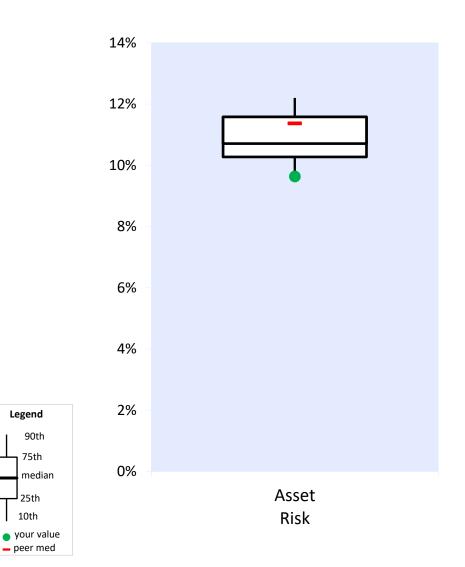
1. Your 5-year cost savings of 9 basis points is the average of your cost savings for the past 5 years.

	2020	2019	2018	2017	2016	5-year
Net value added	72.0bp	13.7bp	130.6bp	52.5bp	(82.4) bp	38.9bp
Excess cost	(7.9) bp	(8.0) bp	(10.3) bp	(7.0) bp	(10.0) bp	(8.6) bp

Comparison of risk levels:

Your asset risk of 9.6% was below the U.S. Public median of 10.7%. Asset risk is the standard deviation of your policy return. It is based on the historical variance of, and covariance between, the asset classes in your policy mix.

U.S. Public risk levels at December 31, 2020



Legend 90th 75th

25th

10th

Appendix: Differences in implementation styles cost you 3.1 bp relative to your peers.

	Assets by		<u>Style %</u>					Cost/	
Asset class by	style	Your	Peer	More/			More/	(savings)	
implementation choice*	(\$mils) ¹	fund	average	(less)	Benchm	ark cost	(less) ¹	in \$000s	bps
	А			В			С	AXBXC	
	Total						More/		
Passive vs. Active	assets		e % of total		Passive	Active	(less)		
Stock - U.S. Broad/All	1,283	0.0%	71.6%	(71.6%)	1.0 bp	24.6 bp	(23.6) bp	2,165	
Stock - U.S. Large Cap	10,083	100.0%	62.2%	37.8%	0.8 bp	6.0 bp	(5.2) bp	(1,988)	
Stock - U.S. Mid Cap	3,624	72.3%	44.7%	27.6%	1.3 bp	21.5 bp	(20.3) bp	(2,030)	
Stock - U.S. Small Cap	972	0.0%	14.0%	(14.0%)	1.5 bp	37.2 bp	(35.7) bp	487	
Stock - EAFE	3,405	0.1%	22.5%	(22.3%)	1.8 bp	28.9 bp	(27.0) bp	2,053	
Stock - Emerging	779	0.0%	18.2%	(18.2%)	3.9 bp	41.8 bp	(38.0) bp	538	
Stock - ACWI x U.S.	14,441	54.5%	25.2%	29.3%	3.1 bp	31.7 bp	(28.6) bp	(12,104)	
Fixed Income - U.S.	30,604	0.0%	15.4%	(15.4%)	1.8 bp	5.4 bp	(3.6) bp	1,698	
Fixed Income - Inflation Indexed	1,267	4.7%	68.0%	(63.3%)	1.1 bp	5.5 bp	(4.4) bp	350	
Commodities	186	0.0%	25.0%	(25.0%)	3.9 bp	25.2 bp	(21.3) bp	99	
REITs	747	4.4%	34.8%	(30.4%)	4.0 bp	34.7 bp	(30.7) bp	697	
More passive								(8,035)	(0.8) bp
	Passive	Inte	rnal passive	% of	Internal	External	More/		
Internal passive vs. external passive	assets	F	bassive asse	ts	passive	passive	less		
Stock - U.S. Large Cap	10,082	100.0%	72.2%	27.8%	0.6 bp	1.1 bp	(0.5) bp	(132)	
Stock - U.S. Mid Cap	2,621	100.0%	95.6%	4.4%	1.1 bp	4.0 bp	(2.9) bp	(33)	
Stock - EAFE	5	0.0%	59.6%	(59.6%)	2.1 bp	1.4 bp	0.8 bp	(0)	
Stock - ACWI x U.S.	7,871	0.0%	16.4%	(16.4%)	5.0 bp	2.7 bp	2.3 bp	(294)	
Fixed Income - Inflation Indexed	59	0.0%	49.7%	(49.7%)	1.1 bp	1.1 bp	0.0 bp	(0)	
REITs	33	0.0%	98.5%	(98.5%)	4.0 bp	6.0 bp	(2.0) bp	6	
More int. passive as % of total passive								(454)	(0.0) bp
Total impact of differences in active ve	s. passive imp	lementatio	on styles					(8,489)	(0.8) bp

Calculation of the cost impact of differences in implementation style

* Implementation styles where you are exactly the same as your peers (i.e. style impact is zero) are not shown.

1. The 'style premium' is calculated as the difference between the style-weighted peer-median cost of the two styles being compared.

Appendix: Differences in implementation style and their impacts are shown below.

	Assets by		<u>Style %</u>					Cost/	
Asset class by	style	Your	Peer	More/			More/	(savings)	
implementation choice*	(\$mils)1	fund	average	(less)	Benchm	ark cost	(less) ²	in \$000s	bps
	А			В			С	AXBXC	
	Active	Inte	ernal active	% of	Internal	External	More/		
Internal active vs. external active	assets		active asset		active	active	(less)		
Stock - U.S. Broad/All	1,283	0.0%	20.6%	(20.6%)	2.7 bp	30.3 bp	(27.6) bp	729	
Stock - U.S. Large Cap	0	100.0%	84.8%	15.2%	3.1 bp	22.4 bp	(19.4) bp	(0)	
Stock - U.S. Mid Cap	1,003	0.0%	64.3%	(64.3%)	7.3 bp	47.2 bp	(39.9) bp	2,569	
Stock - U.S. Small Cap	972	0.0%	36.4%	(36.4%)	4.6 bp	55.8 bp	(51.1) bp	1,809	
Stock - EAFE	3,400	0.0%	20.2%	(20.2%)	10.4 bp	33.5 bp	(23.1) bp	1,586	
Stock - Emerging	779	0.0%	18.9%	(18.9%)	10.9 bp	49.0 bp	(38.1) bp	561	
Stock - ACWI x U.S.	6,570	0.0%	19.1%	(19.1%)	7.3 bp	37.4 bp	(30.1) bp	3,782	
Fixed Income - U.S.	30,604	100.0%	77.6%	22.4%	3.4 bp	12.6 bp	(9.3) bp	(6,353)	
Fixed Income - Inflation Indexed	1,208	0.0%	54.9%	(54.9%)	2.1 bp	9.6 bp	(7.5) bp	499	
Commodities	186	0.0%	11.6%	(11.6%)	9.4 bp	27.3 bp	(18.0) bp	39	
REITs	714	0.0%	19.2%	(19.2%)	5.8 bp	41.6 bp	(35.8) bp	491	
Real Estate ex-REITs	7,680	0.0%	11.0%	(11.0%)	35.5 bp	88.2 bp	(52.7) bp	4,458	
Natural Resources	3,583	0.0%	0.7%	(0.7%)	17.0 bp	120.7 bp	(103.7) bp	257	
Global TAA	1,643	0.0%	54.8%	(54.8%)	12.2 bp	45.1 bp	(32.9) bp	2,961	
Diversified Private Equity	669	0.0%	0.2%	(0.2%)	9.8 bp	151.4 bp	(141.6) bp	20	
Private Credit	3,054	0.0%	3.7%	(3.7%)	14.1 bp	92.8 bp	(78.7) bp	883	
Mix of int. active vs. int. active								14,292	1.3 bp
	External	Ever	green fund	% of	Ever-	LP/Co/	More/		
Evergreen vs. LP/Co/FoF	assets		external		green	FoF	(less)		
Real Estate ex-REITs	7,680	46.9%	61.2%	(14.4%)	69.7 bp	117.4 bp	(47.7) bp	5,258	
Infrastructure	428	0.0%	22.4%	(22.4%)	67.4 bp	138.5 bp	(71.1) bp	682	
Natural Resources	3,583	0.0%	12.8%	(12.8%)	82.3 bp	126.3 bp	(44.0) bp	2,013	
Private Credit	3,054	0.0%	52.4%	(52.4%)	67.1 bp	121.1 bp	(54.1) bp	8,655	
Less evergreen % of external								16,608	1.6 bp
Total impact of differences in implen	nentation style	e on this pa	ige					30,899	2.9 bp

Calculation of the cost impact of differences in implementation style

* Implementation styles where you are exactly the same as your peers (i.e. style impact is zero) are not shown.

1. 'Amount fees are based on' is the basis for calculating costs for private assets.

2. The 'style premium' is calculated as the difference between the style-weighted peer-median cost of the two styles being compared.

Appendix: Differences in implementation style and their impacts are shown below.

	Assets by		<u>Style %</u>					Cost/	
Asset class by	style	Your	Peer	More/			More/	(savings)	
implementation choice*	(\$mils)1	fund	average	(less)	Benchma	ark cost	(less) ²	in \$000s	bps
	А			В			С	AXBXC	
	LP/Co/		P and Co % o				More/		
<u>LP/Co vs. Fund of funds</u>	FoF assets		Co/Fund of f		LP/Co	FoF	(less)		
Real Estate ex-REITs	4,082	97.4%	98.3%	(0.9%)	116.1 bp	196.8 bp	(80.7) bp	312	
Infrastructure	428	100.0%	97.0%	3.0%	136.4 bp	205.5 bp	(69.1) bp	(88)	
Natural Resources	3,583	100.0%	99.9%	0.1%	126.2 bp	207.0 bp	(80.8) bp	(42)	
Hedge Funds	3,608	89.4%	96.8%	(7.4%)	100.4 bp	154.1 bp	(53.7) bp	1,433	
Perf. fees (on NAV)	3,608	89.4%	96.8%	(7.4%)	96.0 bp	86.4 bp	9.6 bp	(255)	
Diversified Private Equity	669	0.0%	93.8%	(93.8%)	146.3 bp	229.3 bp	(83.1) bp	5,207	
Venture Capital	1,264	100.0%	93.8%	6.2%	152.6 bp	185.5 bp	(32.9) bp	(259)	
LBO	2,036	100.0%	93.8%	6.2%	156.3 bp	229.6 bp	(73.3) bp	(929)	
Less fund of funds % of LP/Co/FoF								5,379	0.5 bp
				0/			N4 ()		
	LP/Co		investment		Co-	Limited	More/		
Co-investment vs. LP	assets		ted partners		invest.	Partner.	(less)	2 204	
Real Estate ex-REITs	3,974	14.5%	20.4%	(5.9%)	38.4 bp	136.0 bp	(97.6) bp	2,304	
Infrastructure	428	0.0%	5.6%	(5.6%)	14.6 bp	143.7 bp	(129.1) bp	311	
Natural Resources	3,583	7.6%	14.6%	(7.0%)	4.1 bp	147.1 bp	(143.0) bp	3,598	
Venture Capital	1,264	11.2%	7.3%	3.9%	10.8 bp	163.9 bp	(153.1) bp	(748)	
LBO	2,036	0.0%	7.3%	(7.3%)	12.5 bp	167.7 bp	(155.2) bp	2,321	
Private Credit	3,054	11.7%	8.4%	3.2%	32.0 bp	129.3 bp	(97.4) bp	(964)	
Less co-investment % of LP/Co								6,823	0.6 bp
			Over	lays					
Impact of higher use of portfolio leve	el overlays							(2,217)	(0.2) bp

Calculation of the cost impact of differences in implementation style

* Implementation styles where you are exactly the same as your peers (i.e. style impact is zero) are not shown.

1. 'Amount fees are based on' is the basis for calculating costs for private assets.

2. The 'style premium' is calculated as the difference between the style-weighted peer-median cost of the two styles being compared.

Appendix: The net impact of paying more/less for external asset management costs saved 7.6 bps.

		Your avg	Cost in bps		Cost/	Footnotes:	
		holdings	Your	Peer	More/	(savings)	1. You paid
	Style	in \$mils	Fund	median	(less)	\$000s	performance fees in
External asset management		(A)			(B)	(A X B)	these asset classes.
Stock - U.S. Broad/All	active	1,283	34.4	30.3	4.1	532	'Excluded' indicates
Stock - U.S. Mid Cap	active	1,003	47.2	47.2	0.0	0	that the asset class
Stock - U.S. Small Cap	active	972	46.0	55.8	(9.8)	(953)	was excluded from
Stock - EAFE	passive	5	0.0	1.4	(1.4)	(1)	this analysis due to
Stock - EAFE	active	3,400	28.1	33.5	(5.4)	(1,848)	comparability
Stock - Emerging	active	779	20.8	49.0	(28.3)	(2,202)	concerns with
Stock - ACWI x U.S.*	passive	7,871	2.4	2.7	(0.3)	(226)	peers.
Stock - ACWI x U.S.	active	6,570	34.3	37.4	(3.1)	(2,060)	*Universe median
Stock - Other	passive	11	124.6	Excluded			used as peer data
Fixed Income - Inflation Indexed	passive	59	3.9	1.1	2.8	17	was insufficient.
Fixed Income - Inflation Indexed*	active	1,208	35.8	9.6	26.2	3,166	was insumcient.
Commodities	active	186	10.8 ¹	27.3	(16.6)	(309)	2. 'Amount fees are
REITs*	passive	33	1.2	6.0	(4.8)	(16)	
REITS	active	714	31.9 ¹	41.6	(9.7)	(693)	based on' is the
Real Estate ex-REITs	active	3,599	84.7	69.7	15.0	5,381	basis for calculating
Real Estate ex-REITs*	FoF	108	73.6	60.8	12.8	138	costs for private
Underlying base fees	FoF	108	135.4	136.0	(0.6)	(6)	assets.
Real Estate ex-REITs	CO	576	46.0	38.4	7.7	441	
Real Estate ex-REITs	LP	3,399	108.3	136.0	(27.7)	(9,420)	
Infrastructure	LP	428	143.2	143.7	(0.4)	(19)	
Natural Resources	CO	273	22.1	4.1	18.0	490	
Natural Resources	LP	3,310	81.1	147.1	(66.0)	(21,861)	
Hedge Funds	active	3,226	100.0	100.4	(0.4)	(145)	
Performance fees (on NAV)	active	3,226	20.9	96.0	(75.1)	(24,224)	
Hedge Funds	FoF	381	88.4	56.6	31.8	1,213	
Top layer perf. fees (on NAV)*	FoF	381	0.0	9.7	(9.7)	(371)	
Underlying base fees	FoF	381	76.1	97.6	(21.4)	(817)	
Underlying perf. fees (on NAV)	FoF	381	9.9	76.7	(66.8)	(2,545)	
Global TAA	active	1,643	13.0 ¹	45.1	(32.1)	(5,276)	
Diversified Private Equity	FoF	669	58.8	72.3	(13.5)	(903)	
Underlying base fees	FoF	669	99.1	157.0	(57.9)	(3,873)	
Venture Capital	CO	142	1.0	10.8	(9.7)	(138)	
Venture Capital	LP	1,122	131.1	163.9	(32.7)	(3 <i>,</i> 673)	
LBO	LP	2,036	112.3	167.7	(55.4)	(11,273)	
Other Private Equity	CO	28	105.5	Excluded			
Other Private Equity	LP	2,220	62.1	Excluded			
Private Credit	CO	356	54.6	32.0	22.6	805	
Total impact of paying more/less for external management						(80,669)	
Total in bps						(7.6) bp	

Cost impact of paying more/(less) for external asset management

Appendix: The net impact of paying more/less for internal asset management costs saved 0.9 bps.

	Style	Your avg holdings in \$mils	C Your Fund	Cost in bp Peer median	s More/ (less)	Cost/ (savings) \$000s
Internal asset management	Style	(A)		medium	(ICOS)	(A X B)
Stock - U.S. Large Cap	passive	10,082	0.2	0.6	(0.5)	(486)
Stock - U.S. Mid Cap*	passive	2,621	0.2	1.1	(1.0)	(253)
Fixed Income - U.S.	active	30,604	0.5	3.4	(2.8)	(8,710)
Cash	active	12,233	0.5	Excluded		
Total for internal management						(9,449)
Total in bps						(0.9) bp

Cost impact of paying more/(less) for internal asset management

'Excluded' indicates that the asset class was excluded from this analysis due to comparability concerns with peers. *Universe median used as peer data was insufficient.

Appendix: The net impact of differences in oversight, custodial & other costs saved 0.7 bps.

	Your avg	(Cost/		
	holdings	Your	Peer	More/	(savings)
	in \$mils	Fund	median	(less)	\$000s
	(A)			(B)	(A X B)
Oversight	106,055	0.2	0.6	(0.4)	
Consulting	106,055	0.0	0.0	0.0	
Custodial	106,055	0.1	0.3	(0.1)	
Audit	106,055	0.0	0.0	(0.0)	
Other	106,055	0.0	0.1	(0.1)	
Total for oversight, custodial, other ¹	· · · · · · · · · · · · · · · · · · ·	0.4	1.1	(0.7)	-7,843
Total in bps					(0.7) bp

Cost impact of differences in oversight, custodial & other costs

1. Comparisons on this page are to the Dutch universe, to reflect the unique governance structure in the Netherlands.

1. Oversight, custodial, and other costs are benchmarked using the peer median cost for the total of the pieces. the individual line items are shown for comparison but not used in the benchmark.